

## About ViON

ViON is a veteran-owned, privately held company with over 34 years of experience building IT enterprise solutions for government and commercial customers. Being independent allows for streamlined decision making and nimble responses to our customers' needs.

ViON works with the largest OEM suppliers in the industry to design and implement custom solutions that meet any IT storage or server need. Partners include Brocade, Cisco, EMC, Hitachi Data Systems, IBM, NetApp, and many more.

Known for our engineering expertise and exacting standards, ViON ensures that only those with the highest level of training, experience, and industry certifications design, install, maintain, and support our breadth of solutions.

## Solutions

### ViON on Demand

A proven business strategy for efficiently acquiring IT across an enterprise, ViON on Demand enables an organization to provision and manage IT infrastructure like a utility that flexibly scales up and down to meet real time needs. It allows an organization to align its infrastructure – computing, storage, and network – to operations tempo without the risks inherent with conventional acquisition. There are no minimums, no ceilings, and no penalty for early deactivation. We treat ViON on Demand as an operating expense; no capital is needed. We work across all OEM partners to implement whatever technology our customers require. Our solution allows our customers to focus on their core mission and business.

### Data Protection

ViON provides the technology needed to protect, retain, and back up data effectively. Our specialties include back-up and recovery, continuous operations, retention, and compliance. Our security solutions enable better insight and discovery inside the data itself, embedding analytics while leveraging distributed parallel processing of large amounts of data across inexpensive, industry-standard servers that both store and process the data.

### Virtualization

Virtualization enables users to do more with the servers and storage already installed, avoiding costly investment in additional resources. We identify and implement the virtualization technology needed to help your business operate more efficiently and flexibly. We specialize in server and storage virtualization.

### Cloud Solutions

Vion provides cloud solutions informed by our many years as IT infrastructure experts, a strong XaaS financial model, and best in class infrastructure from Cisco, Hitachi, and Netapp. We focus on providing customer applications with performance levels equal to or better than clients' own data centers, with a total cost of ownership lower than most major cloud providers. Leveraging Virtustream's uVM concept, which helps customers optimize virtualized deployments, our cloud solutions reduce the cost of customer hardware, software and operations.

### Big Data

ViON provides a Big Data solution, based on Hadoop Architecture, with an integrated set of computer, storage, networking, and software components delivering a single solution engineered for performance, ease of use, and speed to market. Our solution is integrated with foundational capabilities of business intelligence, data warehousing, analytics, and presentation. Hardware and software components are designed to support massive scale while being robust, scalable, and modular.

## Professional Services

### Packaged Services to Help Get You Up and Running... At No Cost

ViON has packaged a set of standardized services that deliver Products and Solutions to a "Ready for Use" state at no charge to our customers. As a part of our Customer Intimate Model, Ready for Use provides our customers with a set of services that will help achieve real, sustainable business value. Our Ready for Use is an interactive engagement between the client and a ViON expert, is geared towards usability of environment, and includes basic knowledge transfer.

### Tailored Services to Answer Your Need

ViON's Value Added Services provide a robust high value portfolio of services designed to assist the customer with solution deployments. ViON employs experienced and certified Solution Delivery Consultants along with Project Managers to deliver complex service deployments. ViON Professional Services also leverages the strength of our OEM's global reach, deep product knowledge, customer best practices, and proven solution implementations. Our direct channel to engineering puts years of combined insight and experience to work for you. We integrate consulting, education, and support for your rapid and lasting success.

#### Current Contract Listing

- Current GSA Schedule #GS-35F-0739M. Valid through August 25, 2017 (small business)
- NAVSEA Seaport-e Prime, N00178-14-D7557
- DISA: Prime contractor, HC1013-07-D-2009
- Federal, State and Local Contracts ongoing

#### SBA Program Data

- Veteran Owned Small Business (VOSB)
- Active in SAM; Registration valid until 2/7/2018
- NAICS: 334111, 334112, 334418, 334613, 423430

#### Existing Customers

- Department of Defense
- Department of Homeland Security
- U. S. Department of Agriculture
- U.S. Veterans Administration
- National Institutes of Health
- Defense Information Systems Agency
- Internal Revenue Service
- Department of Energy
- National Aeronautics and Space Administration
- States of Florida, New Jersey, North Carolina, Pennsylvania, Texas, Virginia

#### Engineering Expertise

ViON engineers receive the highest level of training and industry standard certifications, including:

- 7+ industry professional certifications
- 30+ years experience designing and implementing solutions
- 25+ years providing support and customer services
- 30+ years providing enterprise solutions, products and services
- 90% have DOD Top Secret/SCI to Full Scope Polygraph clearances DOE Q/L