

Marsha Malone

Vice President
Government Affairs

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Marsha Malone is a Vice President in Leidos' Government Affairs organization. Malone's focus is the Department of Homeland Security and the Department of Justice and Law Enforcement. In this position, Marsha has responsibility for supporting strategic initiatives and expanding relationships with senior Executive Branch officials and industry executives throughout the Federal market. Formerly a Vice President of Lockheed Martin's Government Affairs group for ten years, Marsha moved to Leidos, as a result of their acquisition of Lockheed Martin's \$5B Information Technology Line of Business.

Marsha Malone has a distinguished 35 plus year career in information technology (IT) in both commercial and government contracting supporting the Federal, State and Local markets. Marsha's IT career started as a mainframe salesperson for Honeywell Inc. After 21 years with Honeywell Federal Systems (HFSI), she joined Cabletron Systems as Director of Business Development. Marsha was promoted to Vice President of Cabletron's global Federal Sales Organization in 1996. In 2003, Marsha joined Smarts as Vice President of Federal Sales. In 2005, she joined WebEx as the Vice President of Federal Sales. Prior to joining Washington Operations, Marsha was the Lockheed Martin (LM) Capture Manager for the successful US Mint bid (\$65M) and also the Capture Manager for the successful TSA ITIP bid (\$500M). Within the broader law enforcement community, Marsha worked closely with the Department of Justice, the Bureau of Alcohol, Tobacco and Firearms (ATF), and the US Marshall's service to bring new IT services to those agencies, which resulted in a \$744M contract. Marsha was recently awarded LM's highest honor, NOVA Team Award, for her leadership and support of the ATF contract win. Marsha also received the 2014 Black Engineer of the Year Awards (BEYA) for Technical Sales and Marketing.